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EXHIBIT NO. 13
RUAN TRANSPORT CORP.
-PURCHASE-
HAROLD WAGGONER & COMPANY
DOCKET MC-7-2207
MC 107496 88-951

INTERSTATE SHIPMENTS BY HAROLD WAGGONER & COMPANY
FOR PERIOD BEGINNING 1-2-73 AND ENDING 3-19-74
LISTED ACCORDING TO DESTINATION CITY AND STATE

LOAD ORIGIN CODE

CODE NUMBERORIGIN

4012

Monsanto Co.
Sauget, Ill.

2089

Wood Treating Chemicals Co.
St. Louis, Mo.

4166

Procter & Gamble
Distributing Co.
St. Louis, Mo.

4267

The Parker Company
St. Louis, Missouri

4381

Mobil Chemical Company
Sauget, Illinois

4703

Glidden-Durkee
St. Louis, Mo.

4729

Allied Chemical Corporation
East St. Louis, Ill.

4904

Edwin Cooper, Inc.
Sauget, Ill.

Indiana, Kansas, Kentucky, Louisiana, Massachusetts, Minnesota, Missouri, Mississippi, New Jersey, New York, Ohio, Tennessee, Texas, and West Virginia.

Support for the applications was offered by five of eight shippers of chemicals participating in transportation contracts with Waggoner.

Proctor and Gamble Company has facilities throughout the world, including one in St. Louis. The company produces soaps, detergents, shortenings, edible products, household cleaning products and industrial chemicals. The St. Louis plant produces fatty acids of various types, palmsoy, and tallow, which are transported in bulk, both by rail and motor carrier, of which approximately 65 percent is shipped by motor carrier. It has used the services of Waggoner and Rogers. It ships approximately 200,000 pounds of chemicals per month by Waggoner destined to points in Iowa, Illinois, Ohio, Missouri, Tennessee, Kentucky, Pennsylvania, Minnesota, and New Jersey. It supports the retention of the existing authority on a statewide basis in order to avoid a lessening of available carrier service. It does not matter to the shipper whether a carrier that it utilizes holds contract or common carrier authority.

Agrico Chemical Company manufactures and markets agricultural chemicals and fertilizers in all States east of the Rocky Mountains. Agrico has had a contract with Waggoner since 1968. It has used Ruan elsewhere and has been satisfied with the service. Its interest is to see that the available service remains in existence.

Allied Chemical Corporation has had a contract with Waggoner for over 10 years. It has used Ruan's services elsewhere for shipments of chemicals. The company is the sixth largest chemical producer in the United States. It has a plant at East St. Louis which manufactures liquid and dry aluminum sulfate. The liquid product moves entirely in bulk, in tank vehicles, and the dry products moves in bulk and in packages. This product is sold to municipalities and paper manufacturers throughout the United States. The East St. Louis plant ships approximately 20,000 tons annually via motor carrier, utilizing private and common carriage. In 1973, it used Waggoner primarily to Kansas. It has not used Waggoner since the latter part of 1973. Waggoner's broad destination authority is of value because the shipper is offering bids which would affect the growth of the East St. Louis plant. The type of authority the carrier holds, whether contract or common, is not of importance to Allied. It switched to Klipsch when Waggoner ran into labor difficulties. It supports this application because in the past it has had at least two or three carriers and wants that service to continue to be available.

Wood Treating Chemicals Company, a division of Koppers Co., Inc., operates a plant in St. Louis. It produces liquid wood preservatives derived from pentachlorophenol and an oil base. The product is used

to treat railroad ties, farm implements, and army ammunition boxes. In 1973, it used Waggoner to serve three destinations in Indiana and Tennessee and one destination each in the States of Kansas, Ohio, and Texas. It also shipped products via other modes to two destinations in Illinois and one in Iowa. It has salesmen soliciting throughout the United States. Due to business expansion it now ships products to Pennsylvania, Alabama, and Mississippi. It ships eight or nine times more product by motor vehicle than by rail. The average volume shipped per month is 60,000 to 80,000 gallons. It ceased shipping via Waggoner due to Waggoner's labor difficulties in late 1973, and is now utilizing the services of Rogers. It tried to utilize two other carriers, one of which was Slay, but Slay, due to lack of equipment, could not provide the service. The reason for supporting the application is to insure that sufficient carriers are available and it does not matter whether the service is provided pursuant to contract or common carrier authority.

The Glidden-Durkee Co., Division of SMC Corporation, operates a plant in St. Louis, producing alkyd urea and baking enamel. The product is shipped in bulk form. It has held a contract with Waggoner for 10 years or more. It sells 20 to 24 shipments of product annually to Tupelo, Miss. It has shipped a similar product to Carthage, Mo., and a water bearing product to Arkansas. Since entering into a contract with Waggoner, it has used Waggoner's services and has continued to utilize Waggoner during the period of Ruan's management. It is supporting this application in order that the service may continue to be available. It states that it makes no difference if Ruan is issued contract or common carrier authority as long as the service is available.

Rogers is a motor common carrier specializing in the transportation of liquid and dry bulk products over irregular routes. As pertinent to this proceeding, Rogers holds authority in No. MC-64932 authorizing the transportation of liquid chemicals, in bulk, in tank vehicles, from St. Louis and Sauget, to points in Illinois, Indiana, Iowa, Kentucky, Michigan, Minnesota, Missouri, New Jersey, New York, Ohio, Pennsylvania, Tennessee, and Wisconsin; liquid acids and liquid chemicals, in bulk, in tank vehicles, from St. Louis and Sauget, to points in Vermont, New Hampshire, and Maine (the latter subject to a territorial restriction); liquid chemicals, in bulk, in tank vehicles, from St. Louis, to points in, among others, West Virginia, Alabama, Mississippi, Arkansas, Louisiana, Kansas, Oklahoma, and, as the result of a gateway elimination proceeding, all points in the State of Texas. Gateway elimination notices filed pursuant to Ex Parte No. MC-55 (Sub-No. 8), Gateway Elimination, 109 M.C.C. 530, permit direct service to the States of Connecticut, Delaware, Maryland, Massachusetts, and Rhode Island and to the States of Nebraska and Texas.

Rogers has been authorized to serve St. Louis for many years. For the transportation of liquid chemicals, Rogers operates 336 tractors and 508 trailers suitable for the transportation of liquid commodities including carbon steel, stainless steel, aluminum, and

PRODUCT MOVEMENTS

	<u>1-1-73 thru 3-19-74</u>	<u>6-3-74 to Present</u>
1. Cooper	2 loads to Texas	1 load to New Jersey
2. Allied	9 loads to McPherson, Kans.	
3. Glidden	22 loads to Tupelo, Miss.	14 loads to Tupelo, Miss.
4. Parker	2 loads to Newton, Ia.	6 loads to Iowa and Alabama
5. Proctor & Gamble	62 loads to Ohio, Illinois and Iowa	
6. Koppers	100 loads to Iowa, Illinois, Indiana, Kansas, Ohio, Tennessee	
7. Monsanto	538 loads	

RUAN
TRANSPORT
CORPORATION

#2

June 1, 1994

Joseph M. Kellmeyer, Esq.
Coburn & Croft
One Mercantile Center, Suite 2900
St. Louis, MO 63101

Re: Cerro Copper Products v.
Monsanto Company

3200 RUAN CENTER
666 GRAND AVENUE
DES MOINES, IOWA
50309
515-245-2500

Dear Mr. Kellmeyer:

We have concluded the search of our records in response to your subpoena served April 12th.

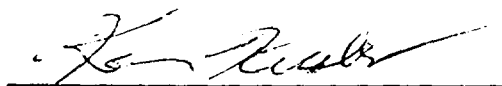
In order to save you from having to come to Des Moines, I am attaching copies of the material we have found.

They are:

1. Letter from EPA dated December 27, 1989.
2. Letter from Monsanto dated January 22, 1990.
3. Letter from EPA dated March 7, 1990 with attachment.
4. Letter from Monsanto dated March 20, 1990.
5. Letter from Monsanto dated April 17, 1990.
6. Fax from Monsanto dated May 24, 1990.
7. Letter from Monsanto dated June 27, 1990.
8. Letter from Monsanto dated June 28, 1990.
9. Letter from Monsanto dated July 5, 1990.
10. Letter from Ruan dated August 15, 1990.
11. Letter from EPA dated August 8, 1990.
12. Letter from James Stewart, attorney, dated August 21, 1990.
13. Letter from EPA dated December 20, 1990 with copy of consent order.
14. Letter and check from Ruan dated December 27, 1990.
15. Letter from Cerro Copper dated January 7, 1990.
16. Letter from Midwest Rubber dated January 4, 1991.
17. Letter from Monsanto dated August 1, 1990.
18. Letter from Ruan with Access Agreement dated August 22, 1990.
19. Letter from Monsanto dated October 1, 1991.

Yours truly,

RUAN TRANSPORT CORPORATION


Kenneth L. Kessler
Director of Legal Services

pb
Attachments